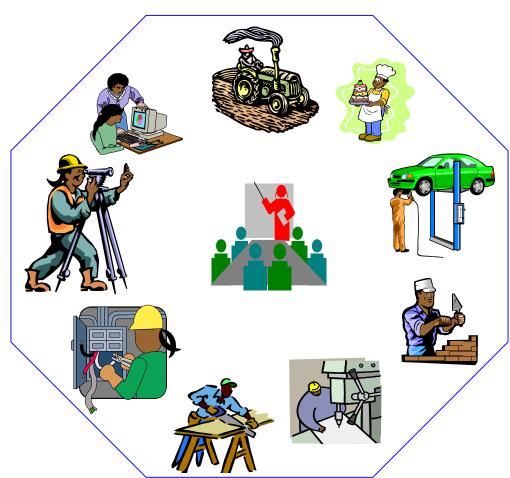




Federal Democratic Republic of Ethiopia OCCUPATIONAL STANDARD

HOUSEHOLD SERVICES

NTQF Level II



Ministry of Education March 2011

Introduction

Ethiopia has embarked on a process of reforming its TVET-System. Within the policies and strategies of the Ethiopian Government, technology transformation – by using international standards and international best practices as the basis, and, adopting, adapting and verifying them in the Ethiopian context – is a pivotal element. TVET is given an important role with regard to technology transfer. The new paradigm in the outcome-based TVET system is the orientation at the current and anticipated future demand of the economy and the labor market.

The Ethiopian Occupational Standard (EOS) is the core element of the Ethiopian National TVET-Strategy and an important factor within the context of the National TVET Qualification Framework (NTQF). They are national Ethiopia standards, which define the occupational requirements and expected outcome related to a specific occupation without taking TVET delivery into account.

This document details the mandatory format, sequencing, wording and layout for the Ethiopian Occupational Standard comprised of Units of Competence.

A Unit of Competence describes a distinct work activity. It is documented in a standard format that comprises:

- Occupational title, NTQF level
- Unit code
- Unit title
- Unit descriptor
- Elements and Performance criteria
- Variables and Range statement
- Evidence guide

Together all the parts of a Unit of Competence guide the assessor in determining whether the candidate is competent.

The ensuing sections of this EOS document comprise a description of the occupation with all the key components of a Unit of Competence:

- chart with an overview of all Units of Competence for the respective level including the Unit Codes and the Unit Titles
- contents of each Unit of Competence (competence standard)
- occupational map providing the Technical and Vocational Education and Training (TVET) providers with information and important requirements to consider when designing training programs for this standards and for the individual, a career path

UNIT OF COMPETENCE CHART

Occupational Standard: Household Services

Occupational Code: LSA HHS

NTQF Level II

LSA HHS2 01 0311

Clean Living Room, Dining Room, Bedrooms, Toilets, Bathrooms and Kitchen

LSA HHS2 02 0311

Provide Food and Beverage Service

LSA HHS2 03 0311

Wash and Iron Clothes, Linen and Fabric

LSA HHS2 04 0311

Prepare Hot and Cold Meals/Food

LSA HHS 2 05 0311

Prepare Hot and Cold Meals/Food

LSA HHS2 06 0311

Manage Own Performance

LSA HHS2 07 0311

Practice Career Professionalism LSA HHS2 08 0311

Practice Occupational Health and Safety Procedures

LSA HHS2 09 0311

Participate in Workplace Communication

LSA HHS2 10 0311

Work in Team Environment

LSA HHS2 11 0216

Develop Business Practice

LSA HHS2 12 0216

Standardize and Sustain 3S

Occupational Standard: Household Services Level II		
Unit Title	Clean Living Room, Dining Room, Bedrooms, Toilets,	
Onit Title	Bathrooms and Kitchen	
Unit Code	LSA HHS2 01 0311	
Unit Descriptor	This unit covers the knowledge, skills, and attitudes required in cleaning living room, dining room, bedrooms, toilets and bathrooms. It includes the cleaning of surfaces and floors, cleaning of furnishings and fixtures, making up beds and cots, cleaning of toilets and bathroom, sanitizing rooms and maintaining clean room environment.	

Elements	Performance Criteria
Clean surfaces and floors	1.1Appropriate <i>removal/cleaning equipment, supplies, materials,</i> procedures and techniques are used in accordance with the soil, litter types and established procedures.
	1.2All wastes are removed from surface based on the standards procedures.
	1.3Suitable maintenance procedures are selected and applied based on the identified floor types and surface textures.
	1.4Cleaning, polishing and sweeping are performed according to the standard operating procedures.
	1.5Cleaning, polishing and sweeping equipment, supplies and materials are used following the safety procedures and manufacturer's specifications.
	1.6Cleaning/polishing equipment is cleaned after use in accordance with the relevant safety procedures and manufacturer's instructions.
	1.7All cleaning, polishing, sweeping materials and equipment are stored as per the standard operating procedures (SOPs).
	1.8Routine maintenance is carried out as per the SOPs.
2. Clean furnishing and	2.1 Furnishings and fixtures are cleaned in accordance with the standard operating procedures.
fixtures	2.2Furniture positioned based on comfort, convenience and room lay out.
	2.3Equipment is cleaned after use in accordance with the relevant safety and manufacturer's instructions.
	2.4All cleaning materials and equipment are stored following SOPs.
	2.5Routine maintenance is carried out or arranged as per the standard operating procedures.

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3.	Make up beds and cots	3.1 Mattress is aired, freed from and vacuumed in accordance with the SOPs.		
		3.2Soiled linens and pillowcases are replaced in accordance with the SOPs.		
		3.3Linens are centered and mitered when replaced as per the SOPs.		
		3.4Beds and cots are made-up according to the prescribed procedure.		
4.	Clean toilet and bathroom	4.1 Ceilings and walls are cleaned in accordance with the standard operating procedures and techniques.		
		4.2Window edges and sills are wiped clean in accordance with the standard operating procedures.		
		4.3Bath tub, lavatory and toilet bowls are scrubbed and disinfected in accordance with the standard operating procedures and techniques.		
		4.4Accessories are washed and cleaned in accordance with the standard operating procedures and techniques.		
		4.5Bathroom supplies are replenished and defective accessories are replaced as per SOPs.		
		4.6 Equipment is cleaned after use in accordance with the manufacturer's instruction.		
		4.7All cleaning materials and equipment are stored in a safe place as per the SOPs.		
		4.8Routine maintenance is carried out or arranged as per the standard operating procedures.		
5.	Sanitize rooms	5.1 Sanitizing agents are 100% accurately measured and mixed in accordance with the relevant safety regulations.		
		5.2Excess mixtures of sanitizing agents are disposed according to the environmental requirements.		
		5.3Rooms are sanitized in accordance with the standard operating procedures.		
		5.4Equipment is cleaned after use in accordance with the manufacturer's instructions.		
		5.5All cleaning materials and equipment are stored in a safe place as per the SOPs.		
		5.6Routine maintenance is carried out or arranged as per the standard operating procedures.		
6.	Maintain clean room environment	6.1 All equipment and cleaning paraphernalia are checked and maintained according to the manufacturer's instructions.		
		6.2 All wastes are removed and disposed of in accordance with the employer's requirements.		
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		All movable furniture and fittings are shifted to allow access to hidden dust/waste/dirt and as per the SOPs.
	6.4	Rooms are checked regularly for orderliness/tidiness in accordance with the employer's requirements.
7. Clean kitchen	7.1	Soiled dishes, pots, pans and linen are washed in accordance with the standard operating procedures.
	7.2	Cleaned/dried dishes, pots and pans are stored as per the standard operating procedures.
	7.3	Kitchen appliances are cleaned in accordance with the standard operating procedures.
	7.4	Kitchen fixtures, tables and chairs are wiped in accordance with the standard operating procedures.
	7.5	Floor is mopped and dried in accordance with the standard operating procedures.
	7.6	Kitchen supplies are inspected and replenished in accordance with standard operating procedures.

Variable	Range			
Cleaning equipment, supplies and materials	 Brooms Dust pan and brush Cleaning implements Floor carpet Water hoses Bucket Dining table Water pitcher Table cloth Flowers Bed w/bed cov Spoon and Fo Knife and Plat Wine glass Serving utensi Table napkin Flat sheets Fitted sheet Cob-webber Hoses 	rk water e • Rolled newspaper • Cleaning rag	 al T B T A S D G S A C V W G 	luminum foil alcum powder owl cleaner oilet disinfectant cid cleaner oup plate w/bowl rinking glass/oblet and cups erving dish ubber spatula loor mop oilet bowl swab oilet caddy pray bottle duess model intistatic duster/leaning cloth acuum cleaner rith circular brush class cleaning quipment
Wastes	DustPaperFoodStones and Great	ravel		
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Ceiling	• Flat
	Suspended
	Hard
Sanitizing agents	Solvent spray
	Anti-static solution
	Anti-static spray
Sanitizing	Ladders
equipment,	Vacuum unit
supplies and	Dust mop
materials	Lint free clothing cloths
	Mop head and bucket
	Dust pan
	• Broom

Evidence Guide			
Critical Aspects of	Assessment requires evidence that the candidate to:		
Competence	clean surfaces and floors		
	clean furnishings and fixtures		
	make-up beds and cots		
	clean toilets and bathrooms		
	• sanitize rooms		
	maintain clean room environment		
	clean kitchen		
Underpinning	Demonstrate knowledge of:		
Knowledge and Attitudes	 Procedures in cleaning, polishing, disinfecting and sanitizing rooms (living room, dining room, bedrooms, bathrooms, toilets and kitchen) 		
	Types and characteristics of floors		
	Method of removing suitable dirt/stain		
	 Types/uses/functions of cleaning equipment, supplies and materials 		
	Glass types, including defects		
	Methods of identifying stains, mud, dirt and grease		
	Stain removal techniques		
	 Effects of pre-existing conditions on safe work practices Procedures in arranging furniture 		
	Types and characteristics of furniture and furnishings		
	Procedures in bed making		
	Knowledge on different linen and fabric		
	Procedures in cleaning and maintaining room furniture and		
	furnishings		
	Knowledge on different areas where dirt and dust can easily accumulate		
	Schedule of house chores		
	Types of ancillary rooms		
	Types of home set-up		
	Types of living room appliances and ornament		

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Underpinning	Demonstrate skills of:
Skills	 Cleaning and maintaining rooms (living room, bedroom, bathroom, toilet and kitchen)
	Handling and disposing of chemical
	 Reporting and recording information
	Communicating with others
	Minimizing waste
	Decanting chemicals
Resource	Access is required to real or appropriately simulated situations,
Implications	including work areas, materials and equipment, and to
	information on workplace practices and OHS practices.
Methods of	Competence may be assessed through:
Assessment	Interview / Written Test
	 Observation / Demonstration with Oral Questioning
Context of	Competence may be assessed in the work place or in a
Assessment	simulated work place setting.

Occupational Stand	ccupational Standard: Household Services Level II		
Unit Title	Provide Food and Beverage Service		
Unit Code	LSA HHS2 02 0311		
Unit Descriptor	This unit covers the knowledge, skills and attitudes required in providing food and beverage service. It includes preparing dining area, setting up table, serving food and beverage, and clearing table.		

Element	Performance Criteria
Prepare dining area	1.1 Dining area is checked for cleanliness prior to service in accordance with standard operating procedures and when required, take corrective actions.
	1.2 Dining environment is prepared and adjusted to ensure comfort and ambience of client and as appropriate.
	1.3 Furniture is set up in accordance with standard operating procedures.
	1.4 Tables and table settings are checked for stability, and easy access to client and at all times.
	1.5 Equipment are checked and prepared for service and as per standard operating procedures.
2. Set-up Table	2.1 Table cloth is laid without creases and in accordance with prescribed procedures.
	2.2 Table appointment is laid according to standards.
	Napkin is folded in accordance to table napkin folding standards.
	2.4 Centerpiece is arranged in accordance with standard operating procedures and used appropriate equipment, supplies and materials.
Serve food and beverage	3.1 Foods are checked for completeness and correctness before serving.
	3.2 Foods are placed on the tray and carried using the left hand and in accordance with food and beverage serving procedures.
	3.3 Foods are served from the left side using the left hand in serving as per SOPs.
	3.4 Water goblets are filled/refilled from the right side without spilling as per standard operating procedures.
	3.5 Beverage are taken from the bar/kitchen and inspected for complete garnishing (if any).
	3.6 Beverage are served on a bar tray from the right side of the client being served as per standard operating procedures.

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4. Clear table	4.1 Clients are asked politely if they are finished as per standard operating procedures.
	4.2 Soiled plates/flat wares are bussed out from the right side of the family members and brought to the washing station/area as per standard operating procedures.
	4.3 Table is crumbed as per standard operating procedure.
	4.4 Side plates and knives are removed from the table as per standard operating procedures.
	4.5 Condiments/shakers and other soiled items are removed from the table as per standard operating procedures.
	4.6 Ashtrays are replaced as per standard operating procedures.
	4.7 Additional requests are asked politely from clients as per standard operating procedures.
	4.8 Clients' needs are checked form time to time until they move out from the dining area as per standard operating procedures.

Variable	Range		
Dining environment	environment May include but not limited to the following:		
	lighting		
	room temperature		
	• music		
	floral and other decorations		
	• privacy		
	background		
Equipment may	table cloth/linen	condiments	
include but not	 china wares 	chairs	
limited to:	 glassware 	tables	
	silverware	ashtray	
	cutlery	toothpicks	
	• wine	cloth/paper napkin	
Beverage	• Juice		
	Wine & Spirits		
	• Tea		
	Coffee		

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Evidence Guide			
Critical Aspects of	Assessment requires evidence that the candidate to:		
Competence	prepare the dining area		
	set up table		
	serve food and beverage		
	clear table		
	comply with quality standards		
	comply with occupational safety and health practices		
Underpinning	Demonstrate knowledge of:		
Knowledge and	Principles and Method of Table Setting		
Attitudes	Types and Uses of China Wares, Glassware, Silverware		
	Types and Uses of Crockery, Cutlery and Condiments		
	Principles and Method of Serving		
	Plate Clearing and Carrying Techniques		
	Waste Minimization and Environmental Techniques		
	Safety Practices		
	Codes and Regulations		
Underpinning	Demonstrate skills of:		
Skills	Managing time, supplies and materials		
	Preparing dining area		
	Setting-up table		
	Serving food and beverage		
	Clearing table		
	Serving Techniques		
	Interpersonal Skills		
	Verbal and Non-Verbal Communication		
Resource	Access is required to real or appropriately simulated		
Implications	situations, including work areas, materials and equipment,		
	and to information on workplace practices and OHS practices.		
Methods of	Competence may be assessed through:		
Assessment	Interview / Written Test		
0	Observation / Demonstration with Oral Questioning		
Context of	Competence may be assessed in the work place or in a		
Assessment	simulated work place setting.		

Occupational Standard: Household Services Level II		
Unit Title	Wash and Iron Clothes, Linen and Fabric	
Unit Code	LSA HHS2 03 0311	
Unit Descriptor	This unit covers the knowledge, skills and attitudes required to perform home management by providing clean, safe environment.	

Element	Performance Criteria
Check and sort clothes, linens	1.1 Soiled clothes, linen and fabrics are sorted according to texture, color, size and defects.
and fabrics	1.2 Sorted items are prioritized according to the cleaning process required and the urgency of the item.
	1.3 Defective clothing, linen and fabric are sewn/darned using appropriate threads and stitches.
2. Remove stains	2.1 Personal protective paraphernalia are worn in accordance with the standard operating procedures
	2.2 Stain removing agents and chemicals are used in accordance with the manufacturer's instruction.
	2.3 Stains are treated and removed using the correct chemicals or agents.
	2.4 All stain removing agents and chemicals are stored following safety procedures.
3. Prepare	3.1 Laundry area is cleaned and made ready at all times.
washing equipment and supplies	3.2 Laundry supplies and materials are prepared and made available at all times.
очррноо	3.3 Washing machine is checked and prepared for operation per manual procedures.
4. Perform laundry	4.1 Correct laundry method is selected as per the standard operating procedures.
	4.2 Clothes, linen and fabric are washed according to the labeling codes and washing instructions.
	4.3 Laundry equipment is used in accordance with the manufacturer's instruction.
	4.4 Clothing, linen and fabric are freed from stain, dirt and unpleasant odor after washing based on the procedures.
	4.5 Washed clothes, linen and fabric are sun-/machine dried as per the instructions.
	4.6 Dried clothes, linen and fabric are freed from unpleasant odor and static cling.

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	4.7 Washing area and equipment are cleaned in accordance with the manufacturer's instructions and OHS procedures.
	4.8 All cleaning materials and equipment are stored following the safety procedures.
	4.9 Routine maintenance is carried out or arranged as per the standard operating procedures.
5. Dry clothes, linen and fabric	5.1 Washed clothes, linen and fabric are dried according to the procedures.
	5.2 Drying machine is prepared according to the procedure.
	5.3 Dried clothes, linen and fabric are removed when dryer bell rings or stops to prevent wrinkles and to minimize need for ironing.
	5.4 Clothes, linen and fabric are dried without wrinkles according to procedures.
6. Iron clothes, linens and	6.1 Ironing is done in accordance with the standard procedures
fabrics	6.2 Ironed clothes, linens and fabrics are folded, placed in a hanger and stored in designated cabinets as per the instructions.
	6.3 Ironing equipment and materials are stored in the appropriate area following the safety procedures.

Variable	Range	
Sorted Items	Soiled/Defective Clothes	
	Fabrics	
	Linen	
Personal Protective	Gloves	
Paraphernalia	Apron	
Stains	Coffee	 Mud/Dirt
	Cola	 Grease
	Cordial	 Blood
	Chewing Gum	 Fruit Stains
	• Food	• Wine
Stain	 Acid cleaners 	 Chlorine bleach
	Alkali cleaners	 All-purpose detergent
Laundry Area	 Washers 	 Clothes pins
	Dryers	 Clothespin bag
	Clothesline	 Clothes rack for indoor drying
Laundry Supplies	 Sorting baskets/shelves 	 Chlorine bleach
and Materials	Hangers	 Laundry bag
	 Stain removing agents 	 Laundry basket
	 Fabric softener 	

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Evidence Guide	
Critical Aspects of	Assessment requires evidence that the candidate to:
Competency	check and sort soiled clothes, linen and fabric
, ,	remove stains
	 prepare washing equipment and supplies
	perform laundry
	dry clothes, linen and fabric
	iron clothes, linen and fabric
Underpinning	Demonstrate knowledge of:
Knowledge and	Procedures in sorting laundry
Attitudes	 Principles and procedures in darning holes and tears
711110000	· · · · · ·
	Hygiene, health and safety issues specific to laundry operations
	Types/uses and handling of laundry chemicals
	 Principles and procedures in removing stains
	 Types/uses of stain removing agents
	, ,,
	Language label (fabric and garments labels) Times and share staristics of slathese linear and fabric.
	Types and characteristics of clothes, linen and fabric Standard presedures in shocking and preparing weeking.
	Standard procedures in checking and preparing washing machine
	Procedures in preparing laundry supplies and materials Propering mixtures or blacking solutions
	Preparing mixtures or bleaching solutions Times and trace of weaking machines and drace.
	Types and uses of washing machines and dryers Principles and proceedings in washing and include: Output Description:
	Principles and procedures in washing, drying and ironing slothes lines and fabric.
	clothes, linen and fabric
	Hygiene, health and safety issues of specific relevance to laundry energtions.
	laundry operations
	Maintenance of laundry area Draggedures in draing plathes lines and febric
	Procedures in drying clothes, linen and fabric Procedures in impring clothes, linen and fabric Procedures in drying clothes, linen and fabric Procedures in impring clothes, linen and clothes, linen
	Procedures in ironing clothes, linen and fabric Transplaces of ironing appropriate and a graph and ironing appropriate and a graph and ironing appropriate and a graph and ironing appropriate a
	Types/uses of ironing equipment, tools and paraphernalia
	Procedures in storing clothes, linen and fabric
	Basics of pressing
	Types and uses of irons, ironing boards and ironing
	accessories
	Types and use of hangers
	Folding method and techniques
LL L L L L L L L L L L L L L L L L L L	Pressing procedures
Underpinning Skills	Demonstrate skills of:
	Checking and sorting soiled clothes, linen and fabric Paragraphs Stains
	Removing Stains
	Preparing washing equipment and supplies
	Performing laundry
	Drying clothes, linen and fabric
	Ironing clothes, linen and fabric

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Resource Implications	Access is required to real or appropriately simulated situations, including work areas, materials and equipment, and to information on workplace practices and OHS practices.
Methods of	Competence may be assessed through:
Assessment	Interview / Written Test
	Observation / Demonstration with Oral Questioning
Context of	Competence may be assessed in the work place or in a
Assessment	simulated work place setting.

Occupational Standard: Household Services			
Unit Title	Prepare Hot and Cold Meals/Food		
Unit Code	LSA HHS2 04 0311		
Unit Descriptor	This unit covers the knowledge, skills and attitudes needed in preparing ingredients, cooking, presenting cooked meals and dishes, preparing appetizers, preparing sauces, dressing, garnishes, desserts, salads, sandwiches, storing excess foods and ingredients and converting unconsumed cooked and uncooked food.		

Elements	Per	formance Criteria
Prepare ingredients	1.1	Ingredients are purchased in accordance with the purchase list.
according to the recipes	1.2	"Mis en place" is checked as per the standard operating procedures.
	1.3	Thawing is prepared according to the thawing procedures.
	1.4	Meat are prepared according to the procedures and prescribed recipe.
	1.5	Vegetables are prepared according to the manner of <i>preparation.</i>
	1.6	Seafood is prepared according to method of preparation.
2. Cook meals	2.1	Soup is cooked as per the menu.
and dishes according to	2.2	Vegetable dishes are cooked according to the recipe.
the recipes	2.3	Meat dishes are cooked according to the culinary methods.
	2.4	Poultry and game dishes are cooked according to the recipe.
	2.5	Sea food dishes are cooked according to the recipe.
	2.6	Egg dishes are cooked according to the client's preference.
	2.7	Pasta grain and farinaceous dishes are cooked according to the recipe
3. Present	3.1	Serving portion is standardized.
cooked dishes	3.2	Presentation of cooked dishes are developed and corrected in accordance with the standard operating procedures.
	3.3	Food quality is maintained and checked as per the standard operating procedures.
	3.4	Time and temperature condition of foods is ensured before serving the based on the freezing temperature.

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4. Prepare sauces, dressings and garnishes	sauces, dressings and	4.1	Materials, equipment/utensils are prepared prior to preparation of sauces, dressings and garnishes as per the standard operating procedures.
	garnishes	4.2	Sauces, garnishes, hot and cold dressing are prepared as per the standard operating procedures.
5. Prepare appetizers		5.1	D'oeuvres is prepared according to the requirement and preference of client.
		5.2	Canapé's are prepared according to the requirement for preference of client.
		5.3	Finger foods are prepared according to the requirement or preference of client.
6.	Prepare desserts and	6.1	Materials, equipment/utensils used for cooking are prepared as per the standard operating procedures.
	salads	6.1	Sherbets, ices and ice cream are prepared in accordance with the prescribed procedures.
		6.3	Fruit desserts are prepared as per the prescribed procedures.
		6.4	Pastry desserts are prepared as per the prescribed procedures.
		6.5	Mousse is prepared as per the prescribed procedures.
		6.6	Cold salads and molded salads are prepared as per the prescribed procedures.
	Prepare sandwiches	7.1	Hot sandwiches are prepared as per the standard operating procedures.
		7.2	Cold dressings are prepared as per the standard operating procedures.
		7.3	Hot sauces are prepared as per the SOPs.
		7.4	Cold sauces are prepared as per the SOPs.
8.	Store excess foods and ingredients	8.1	Unconsumed cooked food is stored according to the procedures.
		8.2	Excess ingredients are stored according to client's the requirement.
		8.3	Proper method of refrigeration is implemented as per the SOPs.
		8.4	Proper storing of dry and wet food/ingredients is implemented in accordance with the SOPs.
9.	Convert unconsumed	9.1	Unconsumed cooked food is converted / transformed into new dishes as per SOPs.
cc	cooked food	9.2	Unconsumed cooked food is stored/frozen at a temperature of zero degrees and in accordance with standard operating procedures.
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9.3	Packed/wrapped uncooked foods are frozen at zero degrees F temperature and in accordance with the standard operating procedures.
9.4	Packed/wrapped food for storage is prepared as per the standard operating procedures.
9.5	Uncooked food is maintained at proper temperature and as per the standard operating procedures.

Variable	Range				
Vegetable	Skin, Peel, Pare				
ingredient	Chop, Slice, Shred, Cube				
preparation	Wedge, Grate, Pure				
	Core, Quarter				
"Mis en Place"	Ingredients				
	• Pans				
	Utensils				
	Plates/Serving Pieces				
Thawing	Soaking				
	Unfreezing				
Vegetable dishes	Boiling, Blanching				
preparation	Sauteing				
	Braising				
	Gratinating				
	Roasting/Baking				
	Chop, Slice				
	Fillet				
	Mince, Shred				
	Peel, Dice, Blanch				
	Marinate, Poach				
Soup preparation	Sauteing				
	Simmering				
Seafood dishes	Boiling, Steaming				
preparation	Sauteing				
	Deep Frying, Pan Frying				
	Poaching				
	Grilling				
	Baking				

Evidence Guide					
Critical Aspect Competence	Assessment requires evidence that the candidate to • prepare ingredients according to recipes • cook meals and dishes according to recipes • present cooked dishes • prepare appetizers • prepare sauces, dressings and garnishes • prepare desserts and salads				
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prepare sandwiches
 store excess foods and ingredients
 convert unconsumed cooked and uncooked food
Demonstrate knowledge of:
Food Theory
 Materials Specifications and Uses
Tools and Equipment: Uses and Specifications
Codes and Regulations
Demonstrate skills of:
Cooking Method
Handling of Kitchen Equipment
Proper Storing
 Food Costing and Portioning
Access is required to real or appropriately simulated
situations, including work areas, materials and equipment,
and to information on workplace practices and OHS practices.
Competence may be assessed through:
Interview / Written Test
Observation / Demonstration with Oral Questioning
Competence may be assessed in the work place or in a
simulated work place setting.

Occupational Standard: Household Services Level II	
Unit Title	Maintain Effective Relationship with Employer
Unit Code	LSA HHS 2 05 0311
Unit Descriptor	This unit covers the knowledge, skills, attitudes and values required in building and maintaining an effective relationship with employer and the public.

Elements	Per	formance Criteria
Maintain a clean and hygienic	1.1	Uniform and personal grooming is maintained to the assignment requirements.
environment	1.2	Personal presence is maintained according to the employer standards.
	1.3	Visible work area is kept tidy and uncluttered.
	1.4	Equipment is stored according to the assignment requirements.
2. Meet client/customer requirements	2.1	Client requirements are identified and understood by referral to the assignment instructions .
	2.2	Client requirements are met according to the assignment instructions.
	2.3	Changes to <i>client's needs and requirements</i> are monitored and <i>appropriate action is taken</i> .
	2.4	All communication with the client or <i>customer</i> is made clear and complied with the assignment requirements.
3. Build credibility with customers/ clients	3.1	Client expectations for reliability, punctuality and appearance are adhered to.
	3.2	Possible causes of client/customer dissatisfaction are identified, dealt with recorded according to the employer policy.
	3.3	Client is fully informed of all relevant security matters in a timely manner and according to the agreed reporting procedures.

Variable	Range
Personal presence	May include:
	Stance
	Posture
	Body Language
	Demeanor
	Grooming
Employer	May include:
standards	Standing Orders

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Client	May include:
requirements	Assignment Instructions
	Post Orders
	Scope to modify instructions/orders in light of changed
	situations
Assignment	May conveyed in:
instructions	Writing
	Verbally
	Electronically
Client needs and	May be detected by:
requirements	Review of the client brief and/or assignment instructions
	Discussion with the client/customer
Appropriate action	May include:
	Implementing required changes
	Referral to appropriate employer personnel
	Clarification of client needs and instructions
Customers	May include:
	All members of the public

Evidence Guide	
Critical Aspects of Competence	Assessment requires that the candidate to: • maintain a professional image • interpret client/customer requirements from information contained in the client brief and/or assignment instructions • deal successfully with a variety of client/customer interactions • monitor and act on changing client or customer needs • meet client/customer requirements • build credibility with customers/clients
Underpinning Knowledge and Attitudes	Demonstrate knowledge of: Uniform and personal grooming requirements of the employer and the client Occupational health and safety requirement for the assignment Assignment Instructions
Underpinning Skills	 Attention to detail when completing client/employer documentation Interpersonal and communication skills required in client contact assignments Customer service skills required to meet client/customer needs Punctuality Customer Service Telephone Technique Problem Solving and Negotiation Maintaining Records

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Resource Implications	Access is required to real or appropriately simulated situations, including work areas, materials and equipment, and to information on workplace practices and OHS practices.
Methods of	Competence may be assessed through:
Assessment	Interview / Written Test
	Observation / Demonstration with Oral Questioning
Context of	Competence may be assessed in the work place or in a
Assessment	simulated work place setting.

Occupational Standard: Household Services Level II		
Unit Title	Manage Own Performance	
Unit Code	LSA HHS2 06 0311	
Unit Descriptor	This unit covers the knowledge, skills and attitudes in effectively managing own workload and quality of work.	

Elements	Performance Criteria
Plan for the completion of own	1.1 Tasks are accurately identified.
	1.2 Priority is allocated to each task.
workload	1.3 Time lines are allocated to each task or series of tasks.
	1.4 Tasks deadlines are known and complied with whenever possible.
	1.5 Work schedules are known and completed with agreed time frames.
	1.6 Work plans are developed according to the assignment requirements and employer policy.
	1.7 Uncompleted work or tasks detailed and responsibility for completion are passed to incoming shift or other appropriate persons.
Maintain the quality of	2.1 Personal performance is continually monitored against the agreed <i>performance standards</i> .
performance	2.2 Advice and guidance are sought when necessary to achieve or maintain agreed standards.
	2.3 Guidance from management is applied to achieve or maintain the agreed standards.
	2.4 Standard of work is clarified and agreed according to the employer policy and procedures.

Variable	Range
Tasks	Daily tasks
	Weekly tasks
	Regularly or irregularly occurring tasks
Performance	May include:
standards	Assignment Instructions
	 Procedures established in policy documents

Evidence Guide	
Critical Aspects of Competence	 Assessment requires evidence that the candidate- plan for completion of own workload assess verbal or written work plan through observation and discussion of site and employer requirements demonstrate capacity to complete task within specified time frame maintain quality of own performance

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Underpinning Knowledge and Attitudes	Demonstrate knowledge of: Site and assignment requirements Employer policy on performance management Indicators of appropriate performance for each area of responsibility Steps for improving or maintaining performance
Underpinning Skills	Demonstrate skills of: Capacity to plan and prioritize workloads and requirements Time and task management
Resource Implications	Access is required to real or appropriately simulated situations, including work areas, materials and equipment, and to information on workplace practices and OHS practices.
Methods of Assessment	Competence may be assessed through: Interview / Written Test Observation / Demonstration with Oral Questioning
Context of Assessment	Competence may be assessed in the work place or in a simulated work place setting.

Occupational Standard: Household Services Level II		
Unit Title	Practice Career Professionalism	
Unit Code	LSA HHS2 07 0311	
Unit Descriptor	This unit covers the knowledge, skills and attitudes in promoting career growth and advancement.	

Elements	Performance Criteria
Integrate personal objectives with the organizational goals	1.1Personal growth and work plans are pursued towards improving the qualifications set for the profession.1.2Intra and interpersonal relationships are maintained in the course of managing oneself based on the performance <i>evaluation</i>.
	1.3Commitment to the organization and its goal is demonstrated in the performance of duties.
Set and meet work priorities	2.1Competing demands are prioritized to achieve personal, team and organizational goals and objectives.
	2.2 Resources are utilized efficiently and effectively to manage work priorities and commitments.
	2.3Practices along economic use and maintenance of equipment and facilities are followed as per the established procedures.
Maintain professional	3.1 <i>Trainings and career opportunities</i> are identified and availed of based on the job requirements
growth and development	3.2 Recognitions are sought/received and demonstrated as proof of career advancement
	3.3 Licenses and/or certifications relevant to job and career are obtained and renewed

Variable	Range
Evaluation	Performance Appraisal
	Psychological Profile
	Aptitude Tests
Resources	Human
	Financial
	Technology
	Hardware
	Software
Trainings and career	In training programs:
opportunities	➤ Technical Supervisory
	Managerial
	Continuing Education
	 Serving as Resource Persons in conferences and workshops

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Recognitions	•	Recommendations
	•	Citations
	•	Certificate of Appreciations
	•	Commendations
	•	Awards
	•	Tangible and Intangible Rewards
Licenses and/or	•	National Certificates
certifications	•	Certificate of Competence
	•	Support Level Licenses
	•	Professional Licenses

Evidence Guide	
Critical Aspects of Competence	 Assessment requires evidence that the candidate to: attain job targets within key result areas (KRAs) maintain intra and interpersonal relationship in the course of managing oneself based on performance evaluation complete trainings and career opportunities which are based on the requirements of the industries acquire and maintain licenses and/or certifications according to the requirement of the qualification
Underpinning Knowledge and Attitudes	 Work values and ethics (Code of Conduct, Code of Ethics, etc.) Company policies Company operations, procedures and standards Fundamental rights at work including gender sensitivity Personal hygiene practices
Underpinning Skills	 Appropriate practice of personal hygiene Intra and Interpersonal skills Communication skills
Resource Implications	Access is required to real or appropriately simulated situations, including work areas, materials and equipment, and to information on workplace practices and OHS practices.
Methods of Assessment	Competence may be assessed through: Interview / Written Test Observation / Demonstration with Oral Questioning
Context of Assessment	Competence may be assessed in the work place or in a simulated work place setting.

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Occupational Standard: Household Services Level II		
Unit Title	Practice Occupational Health and Safety Procedures	
Unit Code	LSA HHS2 08 0311	
Unit Descriptor	This unit covers the outcomes required to comply with regulatory and organizational requirements for occupational health and safety.	

Ele	ements	Performance Criteria
1.	Identify hazards and risks	1.1 Safety regulations, workplace safety, hazard control practices and procedures are clarified and explained based on the organizational procedures.
		1.2 Hazards/risks in the workplace and their corresponding indicators are identified to minimize or eliminate risk to co- workers, workplace and environment in accordance with the organizational procedures.
		1.3 Contingency measures during workplace accidents, fire and other emergencies are recognized and established in accordance with the organizational procedure.
2.	Evaluate hazards and risks	2.1 Terms of maximum tolerable limits which when exceeded will result in harm or damage is identified based on the Threshold Limit Values (TLV).
		2.2 Effects of the hazards are determined.
		2.3 OHS issues and/or concerns and identified safety hazards are reported to the designated personnel in accordance with the workplace requirements and relevant workplace OHS legislation.
3.	Control hazards and risks	3.1 Occupational Health and Safety (OHS) procedures for controlling hazards/risks in workplace are consistently followed.
		3.2 Procedures for dealing with workplace accidents, fire and emergencies are followed in accordance with the organizational OHS policies.
		3.3 Personal Protective Equipment (PPE) is correctly used in accordance with the organization OHS procedures and practices.
		3.4 Appropriate assistance is provided in the event of a workplace emergency in accordance with the established organizational protocol.
4.	Maintain OHS awareness	4.1 Emergency-related drills and trainings are participated in as per the established organizational guidelines and procedures.
		4.2 OHS personal records are completed and updated in accordance with the workplace requirements.

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Variable	Range
Safety regulations	May include but are not limited to-
	Environmental protection
	building code
	national electrical and fire safety codes
	waste management statutes and rules
	occupational safety and health standards
	regulations on safety legal requirements
Hazards/Risks	May include but are not limited to:
Tiazaius/Nisks	 Physical hazards – impact, illumination, pressure, noise,
	vibration, temperature, radiation
	Biological hazards- bacteria, viruses, plants, parasites,
	mites, molds, fungi, insects
	 Chemical hazards – dusts, fibers, mists, fumes, smoke,
	gases, vapors
	Ergonomics:
	 Ergonomics. Psychological factors – over exertion/ excessive force,
	awkward/static positions, fatigue, direct pressure,
	varying metabolic cycles
	 Physiological factors – monotony, personal relationship,
	work out cycle
Contingency	May include but are not limited to:
measures	Evacuation
IIICasarcs	Isolation
	Decontamination
Daraanal	(Calling designed) emergency personnel
Personal Protective	May include but are not limited to: • Mask
Equipment (PPE)	• Gloves
	Goggles
	Hair Net/cap/bonnet
	Face mask/shield
	• Ear muffs
	Apron/Gown/coverall/jump suit
	Anti-static suits
Emergency-related	Fire drill
drills and training	Earthquake drill
	Basic life support/CPR
	First aid
	Spillage control
	Decontamination of chemical and toxic
	Disaster preparedness/management
OHS personal	Medical/Health records
records	Incident reports
	Accident reports
	OHS-related training completed
Variable	Range
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Cofety, no my doti a no	May include but are not limited to
Safety regulations	May include but are not limited to-
	Environmental protection
	building code
	national electrical and fire safety codes
	 waste management statutes and rules
	occupational safety and health standards
	regulations on safety legal requirements
Hazards/Risks	May include but are not limited to:
Tiazarao/Tiolo	 Physical hazards – impact, illumination, pressure, noise,
	vibration, temperature, radiation
	, · · · · · · · · · · · · · · · · · · ·
	Biological hazards- bacteria, viruses, plants, parasites, mites molde fundi incests.
	mites, molds, fungi, insects
	Chemical hazards – dusts, fibers, mists, fumes, smoke,
	gases, vapors
	• Ergonomics:
	Psychological factors – over exertion/ excessive force,
	awkward/static positions, fatigue, direct pressure,
	varying metabolic cycles
	 Physiological factors – monotony, personal relationship,
	work out cycle
Contingency	May include but are not limited to:
measures	Evacuation
	Isolation
	Decontamination
	(Calling designed) emergency personnel
Personal	May include but are not limited to:
Protective	Mask
Equipment (PPE)	• Gloves
	Goggles Hair Net/gen/hannet
	Hair Net/cap/bonnet Face and the light of the last of the
	Face mask/shield
	Ear muffs
	Apron/Gown/coverall/jump suit
	Anti-static suits
Emergency-related	Fire drill
drills and training	Earthquake drill
	Basic life support/CPR
	First aid
	Spillage control
	Decontamination of chemical and toxic
	Disaster preparedness/management
OHS personal	Medical/Health records
OHS personal records	
IGUUIUS	Incident reports
	Accident reports
1	OHS-related training completed

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Evidence Guide	
Critical Aspects of	Assessment requires evidence that the candidate:
Competence	Explained clearly established workplace safety and hazard
	control practices and procedures
	Identified hazards/risks in the workplace and its
	corresponding indicators in accordance with company
	procedures
	Recognized contingency measures during workplace
	accidents, fire and other emergencies
	Identified terms of maximum tolerable limits based on
	Threshold Limit Value (TLV).
	Followed Occupational Health and Safety (OHS)
	procedures for controlling hazards/risks in workplace
	Used Personal Protective Equipment (PPE) in accordance
	with company OHS procedures and practices
	Completed and updated OHS personal records in
	accordance with workplace requirements
Underpinning	Demonstrate knowledge of:
Knowledge and	OHS procedures and practices and regulations
Attitudes	PPE types and uses
	Personal hygiene practices
	Hazards/risks identification and control
	Threshold Limit Value (TLV)
	OHS indicators
	Organization safety and health protocol
	Safety consciousness
	Health consciousness
Underpinning	Demonstrate skills of:
Skills	Practice of personal hygiene
	Hazards/risks identification and control skills
	Interpersonal skills
	Communication skills
Resource	Access is required to real or appropriately simulated
Implications	situations, including work areas, materials and equipment,
Mathada	and to information on workplace practices and OHS practices.
Methods of	Competence may be assessed through:
Assessment	Interview / Written Test Observation / Remove stration with Oral Quantisming
Contout of	Observation / Demonstration with Oral Questioning
Context of	Competence may be assessed in the work place or in a
Assessment	simulated work place setting.

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Occupational Standard: Household Services Level II	
Unit Title	Participate in Workplace Communication
Unit Code	LSA HHS2 09 0311
Unit Descriptor	This unit covers the knowledge, skills and attitudes required to gather, interpret and convey information in response to workplace requirements.

Ele	ements	Performance Criteria
1.	Obtain and convey workplace	1.1 Specific and relevant information is accessed from appropriate sources.
	information	1.2 Effective questioning, active listening and speaking skills are used to gather and convey information.
		 Appropriate <i>medium</i> is used to transfer information and ideas.
		1.4 Appropriate non- verbal communication is used.
		1.5 Appropriate lines of communication with supervisors and colleagues are identified and followed.
		1.6 Defined workplace procedures for the location and storage of information are used.
		1.7 Personal interaction is carried out clearly and concisely.
2.	Participate in	2.1 Team meetings are attended on time.
	workplace meetings and discussions	2.2 Own opinions are clearly expressed and those of others are listened to without interruption.
		2.3 Meeting inputs are made consistent with the meeting purpose and <i>protocols</i> established.
		2.4 Workplace interactions are conducted in a courteous manner.
		2.5 Questions about simple routine workplace procedures and matters concerning working conditions of employment are asked and responded.
		2.6 Meetings outcomes are interpreted and implemented.
3.	Complete relevant work	3.1 Range of <i>forms</i> relating to conditions of employment is completed accurately and legibly.
	related documents	3.2 Workplace data is recorded on standard workplace forms and documents.
		3.3 Basic mathematical processes are used for routine calculations.
		3.4 Errors in recording information on forms/ documents are identified and properly acted upon.

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3.5 Reporting requirements to supervisor are completed
according to organizational guidelines.

Variable	Range
Appropriate	May include but not limited to:
sources	Team members
	Suppliers
	Trade personnel
	Local government
	Industry bodies
Medium	May include but not limited to:
	Memorandum
	Circular
	Notice
	Information discussion
	Follow-up or verbal instructions
	Face to face communication
Storage	May include but not limited to:
	Manual filing system
	Computer-based filing system
Protocols	May include but not limited to:
	Observing meeting
	 Compliance with meeting decisions
	Obeying meeting instructions
Workplace	May include but not limited to:
interactions	Face to face
	Telephone
	Electronic and two way radio
	Written including electronic, memos, instruction and forms,
_	non-verbal including gestures, signals, signs and diagrams
Forms	May include but not limited to:
	Personnel forms, telephone message forms, safety reports

Evidence Guide	
Critical Aspects of	Demonstrates skills and knowledge to:
Competency	 Prepare written communication following standard format of the organization
	 Access information using communication equipment
	 Make use of relevant terms as an aid to transfer information effectively
	 Convey information effectively adopting the formal or
	informal communication
Underpinning	Demonstrate knowledge of:
Knowledge and	Effective communication
Attitudes	Different modes of communication
	Written communication
	Organizational policies

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	 Communication procedures and systems Technology relevant to the enterprise and the individual's work responsibilities
Underpinning Skills	 Demonstrate skills to: Follow simple spoken language Perform routine workplace duties following simple written notices Participate in workplace meetings and discussions Complete work related documents Estimate, calculate and record routine workplace measures Do basic mathematical processes of addition, subtraction, division and multiplication relate to people of social range in the workplace Gather and provide information in response to workplace Requirements
Resource Implications	Access is required to real or appropriately simulated situations, including work areas, materials and equipment, and to information on workplace practices and OHS practices.
Methods of Assessment	Competence may be assessed through: Interview / Written Test Observation / Demonstration with Oral Questioning
Context of Assessment	Competence may be assessed in the work place or in a simulated work place setting.

Occupational Standard: Household Services Level II	
Unit Title	Work in Team Environment
Unit Code	LSA HHS2 10 0311
Unit Descriptor	This unit covers the skills, knowledge and attitudes to identify role and responsibility as a member of a team.

Ele	ements	Performance Criteria
1.	Describe team role and scope	1.1 The role and objective of the team are identified from available sources of information .
		1.2 Team parameters, reporting relationships and responsibilities are identified from team discussions and appropriate external sources.
2.	Identify own role and	2.1 Individual role and responsibilities within the team environment are identified.
	responsibility within team	2.2 Roles and responsibility of other team members are identified and recognized.
		2.3 Reporting relationships within team and external to team are identified.
3.	Work as a team member	3.1 Effective and appropriate forms of communications are used and interactions undertaken with team members who contribute to known team activities and objectives.
		3.2 Effective and appropriate contributions are made to complement team activities and objectives, based on individual skills and competencies and workplace context.
		3.3 Protocols are observed in reporting using standard operating procedures.
		3.4 Contribution is made to the development of team work plans based on an understanding of team's role and objectives and individual competencies of the members.

Variable	Range
Role and	May include but not limited to:
objective of team	 Work activities in a team environment with enterprise or specific sector
	Limited discretion, initiative and judgment maybe
	demonstrated on the job, either individually or in a team
	environment
Sources of	May include but not limited to:
information	Standard operating and/or other workplace procedures
	Job procedures
	 Machine/equipment manufacturer's specifications and instructions
	Organizational or external personnel

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	Client/supplier instructionsQuality standards
	OHS and environmental standards
Workplace	May include but not limited to:
context	Work procedures and practices
	 Conditions of work environments
	Legislation and industrial agreements
	 Standard work practice including the storage, safe handling and disposal of chemicals
	Safety, environmental, housekeeping and quality guidelines

Evidence Guide		
Critical Aspects of	Demonstrates skills and knowledge to:	
Competence	Operate in a team to complete workplace activity	
	Work effectively with others	
	Convey information in written or oral form	
	Select and use appropriate workplace language	
	 Follow designated work plan for the job 	
	Report outcomes	
Underpinning	Demonstrate knowledge of:	
Knowledge and	Communication process	
Attitude	Team structure	
	Team roles	
	Group planning and decision making	
Underpinning	Demonstrate skills to:	
Skills	 Communicate appropriately, consistent with the culture of the workplace 	
Resource	Access is required to real or appropriately simulated situations,	
Implications	including work areas, materials and equipment, and to	
	information on workplace practices and OHS practices.	
Methods of	Competence may be assessed through:	
Assessment	Interview / Written Test	
	Observation / Demonstration with Oral Questioning	
Context of	Competence may be assessed in the work place or in a	
Assessment	simulated work place setting.	

Occupational Standard: Household Services Level II	
Unit Title	Develop Business Practice
Unit Code	LSA HHS2 11 0216
Unit Descriptor	This unit covers knowledge, skills and attitude required to establish a business operation from a planned concept. It includes researching the feasibility of establishing a business operation, planning the setting up of the business, implementing the plan and reviewing operations once commenced, customer handling, developing and maintaining business relationships.

Elements	Performance Criteria
Identify business opportunities	The concept of paradigm shift and means of divergent thinking are elaborated and strategies to look beyond the boundaries are discussed.
and business skills	1.2 Unusual business opportunities are identified.
SKIIIS	1.3 Feasibility on business skills and personal attributes is assessed and matched against those perceived as necessary for a particular business opportunity.
	1.4 New behavior on how problems can be the pivotal source of business opportunity is elaborated and experience taken.
	1.5 Assistance sought with feasibility study of specialist and relevant parties is discussed, as required.
	1.6 Impact of emerging or changing technology, including e- commerce, on business operations is evaluated.
	1.7 Practicability of business opportunity is assessed in line with perceived business risks, returns sought, personal preferences and resources available.
	Business plan is revised in accordance with the identified opportunities.
2. Plan for the establishment	Organizational structure and operations are determined and documented.
of business operation	Procedures are developed and documented to guide operations.
	2.3 Financial backing is secured for business operation.
	Business legal and regulatory requirements are identified and compiled.
	2.5 Human and physical resources required to commence business operation are determined.
	2.6 Recruitment and procurement strategies are developed.

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3. Implement Business	3.1 Physical and human resources are obtained to implement business operation.	
Development Plan	3.2 <i>Operational unit</i> is established to support and coordinate business operation.	
	3.3 Simulations on the development plan are well discussed and understood.	
	3.4 Implementation manual is discussed and understood.	
	3.5 Marketing the business operation is undertaken.	
	3.6 Monitoring process is developed and implemented for managing operation.	
	3.7 Legal documents are carefully maintained and relevant records kept and updated to ensure validity and accessibility.	
	3.8 Contractual procurement rights for goods and services including <i>contracts with relevant people</i> are negotiated and secured as required in accordance with the business plan.	
	3.9 Options for leasing/ownership of business premises are identified and contractual arrangements completed in accordance with the business plan.	
4. Review implementation	4.1 Review process is developed and implemented for implementation of business operation.	
process and take corrective measures	4.2 Improvements in business operation and associated management process are identified.	
	4.3 Identified improvements are implemented and monitored for effectiveness.	
5. Establish contact with	5.1 Persuasion strategies are developed and discussed.	
customers and clarify needs of	5.2 Welcoming customer environment is maintained and Customer is greeted warmly according to enterprise policies and procedures.	
customer	5.3 Information is provided to satisfy customer needs.	
	5.4 Information on customers and service history is gathered for analysis.	
	5.5 Customer data is maintained to ensure database relevance and currency.	
	5.6 Customer needs are accurately assessed against the products/services of the enterprise.	
	5.7 Customer details are documented clearly and accurately in required format.	
	5.8 Negotiations are conducted in a business-like and professional manner.	
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		5.9	Benefits for all parties are maximized in the <i>negotiation</i> through use of established techniques and in the context of establishing long term relationships.
		5.10	The results of negotiations are communicated to appropriate colleagues and stakeholders within appropriate timeframes.
		5.11	Opportunities to maintain regular contact with customers are identified and taken-up.
6.	6. Develop and Maintain Business Relationship	6.1	Features and benefits of products/services provided by the enterprise are described/ recommended to meet customer needs.
		6.2	Alternative sources of information/advice are discussed with the customer.
		6.3	Information needed is pro-actively sought, reviewed and acted upon to maintain sound business relationships.
		6.4	Agreements are honored within the scope of individual responsibility.
		6.5	Adjustments to agreements are made in consultation with the customer and information shared with appropriate colleagues.
		6.6	Relationships are nurtured through regular contact and use of effective interpersonal and communication styles.

Variable	Range
Unusual	May include but not limited to:
Business	Public holidays
opportunities	Ceremonies
	Natural disaster
	Campaigns
Business	May include but not limited to:
opportunities	Expected financial viability
	Skills of operator
	Amount and types of finance available
	Returns expected or required by owners
	Likely return on investment
	finance required
	Lifestyle issues
Business skills	May include but not limited to:
and personal	Technical and/ or specialist skills
attributes	Managerial skills
	Entrepreneurial skills
	Taking calculated risk skills
	Willingness to take calculated risks
	Willingness to work under pressure

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Canadalist and	May include but not limited to:
Specialist and relevant parties	Chamber of commerce
relevant parties	Financial planners and financial institution representatives,
	business planning specialists and marketing specialists
	Accountants
	Lawyers and providers of legal advice
	Government agencies
	La Lada Realization de Carta de Carta
	Industry/trade associationsOnline gateways
	Business brokers/business consultants
Business risks	
Dusiness risks	May include but not limited to:
	Occupational health and safety
	Environmental risks Palacent la risks
	Relevant legislative requirements
	Security of investment
	Market competition
	Security of premises/location
	Supply and demand
	Resources available
Human and	May include but not limited to:
physical	Software and hardware
resources	Office premises and equipment
	Communications equipment
	Specialist services through outsourcing, contracting and
	consultancy
	• Staff
	Vehicles
Operational unit	May include but not limited to:
	different departments, sections, teams, divisions, etc. staffed
	with required personnel and equipped to service and support
	business
Legal documents	May include but not limited to:
	Partnership agreements, constitution documents, statutory
	books for companies (register of members, register of
	directors and minute books), certificate of Incorporation,
	franchise agreements and financial documentation,
	appropriate software for financial records
	Occupational Health Safety (OHS) Penerdkeeping including personnel financial toyation and
	 Recordkeeping including personnel, financial, taxation, and environmental
Contracts with	
Contracts with relevant people	May include but not limited to:
Tolevant people	 business owners, suppliers, employees, agents, land owners, distributors, customers or any person with whom the
	business has, or seeks to have, a performance-based
	relationship
Negotiation	May include but not limited to:
techniques	Identification of goals, limits
toorniiquoo	- Identification of goals, limits

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	Clarification of needs of all parties
	Listening and questioning
	Non-verbal communication techniques
	Appropriate language and situation
	Bargaining
	Developing options
	Appropriate cultural behavior
	Confirming agreements
Opportunities to	to maintain regular contact with customers may include:
maintain	Informal social occasions
regular contact	Ceremonies
	Exhibitions
	Industry functions
	Association membership
	Co-operative promotions
	Program of regular telephone contact

Evidence Guide	
Critical Aspects of Competence	 Demonstrates knowledge and skills in: that a business operation has been planned and implemented from initial research of feasibility of the business and completion of the plan, through implementing the plan and commencing operations the ability to evaluate the results of research and assess the likely viability and practicability of a business opportunity, taking into account the current business/market climate and resources available treating customers in a courteous and professional manner building and maintaining relationships to achieve successful business outcomes
Underpinning Knowledge and Attitudes	Demonstrate knowledge of: Paradigm shift Unusual business opportunities Feasibility study Business structure Federal and regional government legislative requirements affecting business operations, especially in regard to Occupational Health and Safety (OHS), Equal Employment Opportunity (EEO), industrial relations and anti-discrimination Procurement and recruitment strategy Operational unit Monitoring process Business systems and operations Relevant marketing, management, sales and financial concepts Options for financing

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	Business premises and ownership
	• Lease
	 Methods for researching business opportunities
	 Methods of identifying relevant specialist services to
	complement the business
	Advertising and promotion
	Distribution and logistics
	Terms and conditions in contractual agreement
	Record keeping duties
	Operational factors relating to the business (provision of
	professional services, products)
	Customer need assessment and source of information
	Operational knowledge of enterprise policies and procedures
	in regard to:
	> customer service
	dealing with difficult customers
	maintenance of customer databases
	> allocated duties/responsibilities
	General knowledge of the range of enterprise
	merchandise and services, location of telephone
	extensions and departments/sections
	Basic operational knowledge of industry/workplace codes of
	practice in relation to customer service
	 negotiation and communication techniques appropriate to
	negotiations that may be of significant commercial value
Underpinning	Demonstrate skills of:
Skills	Hunting and exploiting unusual business opportunities
	 Interpreting legal requirements, company policies and
	procedures and immediate, day-to-day demands
	Conducting feasibility study
	Developing new behavior
	Using technology
	Marketing skills
	Business planning skills
	Entrepreneurial skills
	Time management skills
	Customer handling skills
	Communication skills including questioning, clarifying,
	reporting, and giving and receiving constructive feedback
	Technical and analytical skills to interpret business
	documents, reports and financial statements and projections
	Ability to relate to people from a range of social, cultural and
	ethnic backgrounds and physical and mental abilities
	Problem solving skills to develop contingency plans
	, , , , , , , , , , , , , , , , , , , ,
	Using computers and software packages to record and manage data and to produce reports.
	manage data and to produce reports
	Interpreting business information, numeracy skills for data analysis to sid research
<u> </u>	analysis to aid research
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	 Negotiation to conduct business activities Research to identify a business opportunity and to conduct a feasibility study Analytical skills to assess personal attributes and to identify business risks Observation skills for identifying appropriate people, resources and to monitor work Persuasion and networking skills Welcoming customers Information seeking skills to collect, organize and understand information related to collating and analyzing customer information to identify needs Establish diagnostic processes which identify and recommend improvements to customer service
Resource Implications	Access is required to real or appropriately simulated situations, including work areas, materials and equipment, and to information on workplace practices and OHS practices.
Methods of	Competence may be assessed through:
Assessment	Interview / Written Test
	Observation / Demonstration with Oral Questioning
Context of	Competence may be assessed in the work place or in a
Assessment	simulated work place setting.

Occupational Standard: Household Services Level II			
Unit Title	Standardize and Sustain 3S		
Unit Code	LSA HHS2 12 0216		
Unit Descriptor	This unit of competence covers the knowledge, skills and attitudes required by worker to standardize and sustain 3S to his/her workplace. It covers responsibility for the day- to-day operations of the workplace and ensuring that continuous improvements of Kaizen elements are initiated and institutionalized.		

Elements	Per	formance Criteria
1. Prepare for work.	1.1	Work instructions are used to determine job requirements, including method, material and equipment.
	1.2	Job specifications are read and interpreted following working manual.
	1.3	OHS requirements , including dust and fume collection, breathing apparatus and eye and ear personal protection needs are observed throughout the work.
	1.4	Safety equipment and tools are identified and checked for safe and effective operation.
	1.5	Tools and equipment are prepared and used to implement 3S.
2. Standardize 3S.	2.1	Plan is prepared and used to standardize 3S activities.
	2.2	Tools and techniques to standardize 3S are prepared and implemented based on relevant procedures .
	2.3	Checklists are followed for standardize activities and reported to relevant personnel.
	2.4	The workplace is kept to the specified standard.
	2.5	Problems are avoided by standardizing activities.
3. Sustain 3S.	3.1	Plan is prepared and followed to standardize 3S activities.
	3.2	Tools and techniques to sustain 3S are discussed, prepared and implemented based on relevant procedures.
	3.3	Workplace is inspected regularly for compliance to specified standard and sustainability of 3S techniques.
	3.4	Workplace is cleaned up after completion of job and before commencing next job or end of shift.
	3.5	Situations are identified where compliance to standards is unlikely and actions specified in procedures are taken.

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3.6	Improvements are recommended to lift the level of compliance in the workplace.
3.7	Checklists are followed to sustain activities and report to relevant personnel.
3.8	Problems are avoided by sustaining activities.

Verieble	l D			
Variable		ange	ut not limited to	
OHS requirem		Are to be in of practice This may in of tooling a safety, han enterprise materials a Personal prescribed and workpl Safe operal limited to the treatments Emergency but may no stopping of	ut not limited to: n accordance with legislation/ re and enterprise safety policies a nclude protective clothing and e and equipment, workplace envir adling of material, use of fire figh first aid, hazard control and haz and substances. rotective equipment is to include under legislation/regulations/co ace policies and practices. Iting procedures are to include, ne conduct of operational risk a associated with workplace orga- y procedures related to this unit to be limited to emergency shute equipment, extinguishing fires ments and site evacuation.	equipment, use onment and nting equipment, zardous le that odes of practice but are not ssessment and anization. are to include down and
Safety equipment and tools	ent M	ay include b dust masks	ut not limited to: s / goggles oth	
Tools and	M		ut not limited to:	
Tools and techniques	M	shadow bo lay include b		
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	Standardization level checklist5S checklist
	The five Whys and one How approach(5W1H)
	Suspension
	Incorporation
Relevant	Use Elimination May include but not limited to:
	May include but not limited to:
procedures	Assign 3S responsibilities Integrate 3S duties into regular work duties
	 Integrate 3S duties into regular work duties Check on 3S maintenance level
	OHS measures such as signage, symbols / coding and
	labeling of workplace and equipment
	Creating conditions to sustain your plans
	Roles in implementation
Reporting	May include but not limited to:
rtoportung	verbal responses
	data entry into enterprise database
	brief written reports using enterprise report formats
Relevant personnel	May include but not limited to:
, i	supervisors, managers and quality managers
	administrative, laboratory and production personnel
	 internal/external contractors, customers and suppliers
Tools and	May include but not limited to:
techniques	• 5S slogans
	• 5S posters
	5S photo exhibits and storyboards
	5S newsletter
	• 5S maps
	5S pocket manuals
	5S department/benchmarking tours
	• 5S months
	5S audit
	Awarding system
	Big cleaning day
	Patrolling system may include: The page 2 and 2
	 Top management Patrol SS Committee members and Promotion office Patrol
	Mutual patrol
	> Self-patrol
	> Checklist patrol
	Camera patrol
l	

Evidence Guide	
Critical Aspects of	Demonstrates skills and knowledge to:
Competence	Discuss the relationship between Kaizen elements.
	Standardize and sustain 3S activities by applying
	appropriate tools and techniques.

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Underpinning Knowledge and Attitudes	Demonstrates knowledge of: • Elements of Kaizen • Ways to improve Kaizen elements
	Benefits of improving kaizen elements
	Relationship between Kaizen elements
	The fourth pillar of 5S
	Benefits of standardizing and sustaining 3S
	Procedures for standardizing and sustaining 3S activities
	Tools and techniques to sustain 3S
	Relevant Occupational Health and Safety (OHS) and
	environment requirements
	Plan and report
	Method of communication
Underpinning Skills	Demonstrates skills of:
oridorphining online	improving Kaizen elements by applying 5S
	standardizing and sustaining procedures and techniques
	to avoid problems
	technical drawing
	procedures to standardizing 3S activities
	analyzing and preparing shop layout of the workplace
	standardizing and sustaining checklists
	preparing and implementing tools and techniques to
	sustain 3S
	working with others
	reading and interpreting documents
	observing situations
	solving problems by applying 5S
	communication skills
	preparing labels, slogans, etc.
	gathering evidence by using different means
	using Kaizen board properly in accordance the procedure
	reporting activities and results using report formats
Resources	Access is required to real or appropriately simulated
Implication	situations, including work areas, materials and equipment,
	and to information on workplace practices and OHS
	practices.
Methods of	Competence may be assessed through:
Assessment	Interview / Written Test
	Observation / Demonstration with Oral Questioning
Context of	Competence may be assessed in the work place or in a
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SECTOR: LABOR AFFAIRS AND SERVICES

SUB-SECTOR: SOCIAL SERVICE



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This occupational standard was developed on March 2011 Addis Ababa, Ethiopia.

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